

# OMC 2019 27-29 March 2019 RAVENNA ITALY

OFFSHORE MEDITERRANEAN  
CONFERENCE & EXHIBITION



THE PREMIER EVENT FOR THE MEDITERRANEAN  
GAS, OIL AND ENERGY INDUSTRY

[www.omc2019.it](http://www.omc2019.it)

Established by:



Associated Companies



# Expanding the Mediterranean Energy Sector: Fuelling Regional Growth

**OMC2019**

**27-29** March 2019  
**RAVENNA - ITALY**



# Conference Overview

During the phase of declining Oil prices, the O&G industry has been working hard to become more competitive, by cutting costs, streamlining project execution, focusing on most profitable assets and maintaining the emphasis on technology innovation. For all these reasons, we believe that the industry is now ready for an expansive phase as well as for driving the economic growth in the Mediterranean Basin.



Accordingly, the theme of OMC 2019 is “Expanding the Mediterranean Energy Sector: Fuelling Regional Growth”, where the emphasis will be on technology and its ability to further decrease costs, improve operational efficiencies, and drive the energy transition towards a more sustainable future.

Ravenna, according to its long standing tradition, will continue to be the place where industry experts, thought leaders and authorities meet to discuss and build together a future of sustainable growth.

The proposed topics for the submission of abstracts range from exploration to more efficient production operations: natural gas continues to play a pivotal role and, for the first time, a session will be devoted to the increasingly game changing digital technology.

We hope to see you all in Ravenna for the next OMC 2019.

**ROBERTO CIMINO**

Vice President R&D Planning and Technology Scenario - ENI  
Chairman OMC 2019 Programme Committee



## Supporting Associations





# Conference Technical Sessions

## **TECHNOLOGIES, INNOVATION AND COOPERATION**

Asset Integrity  
Production: Chemicals  
Production: Artificial Lifts  
Uncertainty and De-risking in Exploration  
Rock Characterisation  
Reservoir Characterisation  
Reservoir Monitoring & Surveillance  
Labs  
Modelling  
Drilling/Geosteering and LWD  
Completion & Wear  
Innovation  
Innovative Off-shore Development Schemes 1  
Innovative Off-shore Development Schemes 2  
Gas Valorisation

## **MEDITERRANEAN DEVELOPMENT**

Case Studies  
Blue Growth Opportunities  
Regional Challenges  
Innovative Development Models

## **FUELLING SUSTAINABLE GROWTH**

HSE  
Path to Decarbonization  
Managing the Environmental Footprint  
Sustainability in Oil&Gas Activities

## **DIGITAL TRANSFORMATION**

Machine Learning and Artificial Intelligence  
Digital Oil Field  
Augmented/Virtual Reality and Monitoring  
Big Data Analytics

*The detailed agenda of OMC 2019  
technical sessions will be available in a few weeks at  
[www.omc2019.it](http://www.omc2019.it)*

# Programme Committee



**ROBERTO CIMINO**  
Chairman Programme Committee  
Vice President R&D Planning and Technology Scenario - ENI



**AHMED EL BANBI**  
American University Of Cairo, Egypt  
Chair Petroleum Engineering Department



**GERHARD THONHAUSER**  
Montanuniversität Leoben, Austria  
Professor



**AMR SERAG-ELDIN**  
American University Of Cairo, Egypt  
Mechanical Engineering Professor



**GREGORY P.PEREZ**  
Newpark Drilling Fluids, Usa  
Sr. Technology Manager Product Development



**MICHAEL NEUBERT**  
Baker Hughes, a GE company, Germany  
Director Technology Development Drilling Services



**UMBERTA TINIVELLA**  
OGS, Italy  
Researcher



**MARCO RUGGIERO**  
BHGE, Italy  
External Knowledge & Funding, TSM Engineering Organisation



**EDGAR KEIJSER**  
Oil States Industries, France  
Sales & Marketing Manager Europe- Africa



**GIHAN EL BAKRY OMARA**  
BP Co., Egypt  
Petroleum System Analyst Egypt Region



**LAURA ANTONELLI**  
OMC, Italy  
Secretary General



**AMR A. ADLY**  
Vice Minister Of Higher Education, Egypt



**RENATO ROTA**  
Politecnico Di Milano, Italy  
Full Professor



**JOACHIM OPPELT**  
Clausthal University Of Technology, Germany  
Director of Drilling Simulator Institute Of Petroleum



**DARIO VIBERTI**  
Politecnico Di Torino, Italy  
Researcher, Politecnico di Torino



**WILLIAM PALOZZO**  
DG Impianti Industrial, Italy  
General Manager



**GIUSEPPE GIANSAnte**  
Proger, Italy  
Engineering and Projects Manager



**BEN OUDMAN**  
DNV GL O&G, Norway  
SVP for Continental Europe, North & East Africa



**FABIO IAROCCI**  
Rosetti Marino, Italy  
Energy Operations Director



**ANTONELLA GODI**  
Edison, Italy  
Manager Non operated JV Southern Europe



**MARIO MARCHIONNA**  
Saipem, Italy  
Corporate Head of Technology Innovation and Development



**GIORDANO CREMA**  
ENI, Italy  
Digital Platform Leader - Reservoir



**FILIPPO CHINELLATO**  
Schlumberger, Italy  
Formation Evaluation Domain



**MARIANGELA PERNA**  
ENI, Italy  
DR&D Manager Eni Upstream Laboratories



**MATTEO MISTRI**  
Shell Italia E&P, Italy  
Project Management Advisor, Upstream Venture



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ENI Spa, Italy



**ALBERTO DI LULLO**  
SPE Italian Section, Italy  
Chairman



**DANILO MADDALENA**  
Eniprogetti, Italy



**EDOARDO DELLAROLE**  
ENI, Italy



**FABIO DECATALDO**  
Technip Fmc, Italy  
Vice President Eni Global Account Subsea



**LUCA DE RIZ**  
Total E&P Italia, Italy  
Geosciences Manager



**ETTORE CARCIONE**  
Geolog International, Italy  
Technical Quality Control Manager



**PAOLO MACINI**  
Università Bologna, Italy  
Professor



**FABIO CERVINI**  
Halliburton, Italy



**MAURIZIO FEDI**  
Università Napoli, Italy  
Professor



**CLAUDIO CHIARABBA**  
INGV, Italy



**CARMELO GIOVANNI MONACO**  
Università Catania, Italy  
Professor



**LUCA DI DONATANTONIO**  
Ministry For Economic Development, Italy



**ATTILIO SULLI**  
Università Palermo, Italy  
Professor



**STEVE YOUNG**  
M-I Swaco, Usa  
Drilling Solutions R&D Manager



**ALEXEY ANDRIANOV**  
Zi Eor Chemicals Ltd  
Business Development Manager Middle East, Europe & Russia

# Conference stats



**1.221**  
registered delegates



**115**  
selected papers



**85**  
digital posters



**27**  
technical sessions



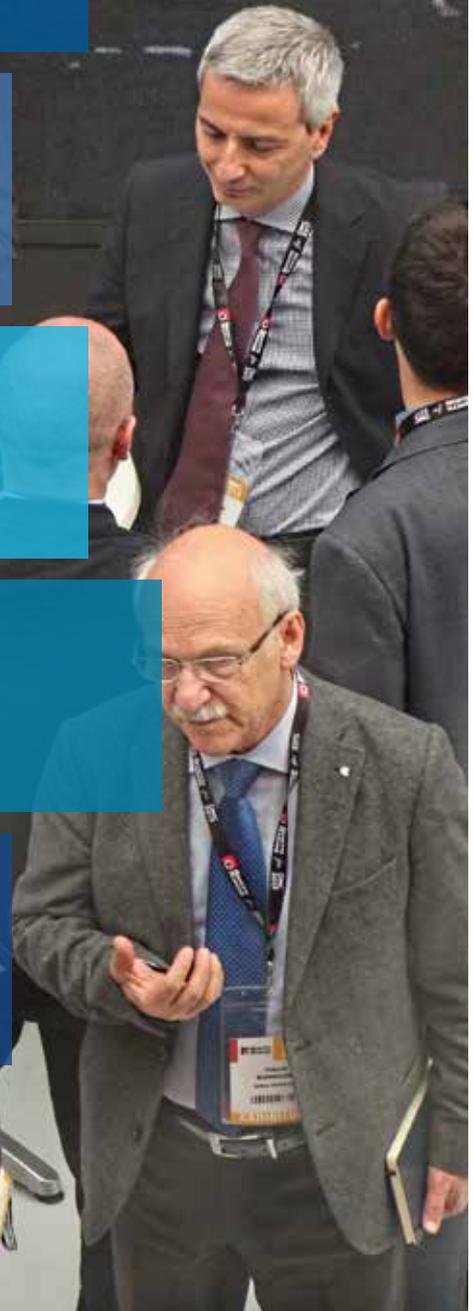
**2**  
ministerial meetings



**3**  
panel discussions



**11**  
side events



# OMC agenda at a glance

## TUESDAY 26<sup>th</sup> MARCH

9.30 **OMC Golf Tournament** at Adriatic Golf Club Cervia - guests of



19.00 **Welcome Networking Cocktail** at OMC Venue - guests of



Camera di Commercio  
Ravenna

## WEDNESDAY 27<sup>th</sup> MARCH

9.00 **Exhibition Opening**

9.00 **Inauguration Ceremony and Exhibition Tour**

10.00 **Opening Speech:** *Italian Ministry for Economic Development*

10.30 **Opening Session:** *Expanding the Mediterranean Energy Sector: Fuelling Regional Growth*

14.30 **Technical Sessions:** Uncertainty and de-risking in exploration, Asset Integrity, Production: Chemicals

**Workshop:** *CLYPEA - the innovative network for future energy*

Digital Posters

16.25 **Panel Discussion:** *Development of the Med Gas Hub: the Routes to Europe*

**Technical Sessions:** Rock Characterisation, HSE, Innovative Offshore development

Schemes 1

Digital Posters

18.00 **Exhibition Closing**

21.00 **Gala Dinner at OMC Venue** - guests of



## THURSDAY 28<sup>th</sup> MARCH

9.00 **Exhibition Opening**

9.00 **Technical Sessions:** Digital Oil Field, Modelling, Innovation, Managing the Environmental footprint

Digital Posters

11.00 **Panel Discussion:** *Reviewing East Med Gas Potential: additional Reserves to be found and exploited?*

*Youth Programme - Fuelling the future Energy Professionals - Company presentations*

**Technical Sessions:** Geosteering and LWD, Path to Decarbonisation, Sustainability of Oil & Gas Activities

Digital Posters

14.30 **Technical Sessions:** Innovative Offshore Development

Schemes 2, Reservoir Monitoring & Surveillance, Gas Valorisation, Big Data Analytics

Digital Posters

*Youth Programme - Fuelling the future Energy Professionals - Lectures and Paper Contest*

16.25 **Technical sessions:** Completion & Wear, Blue Growth, Reservoir Characterisation, Machine Learning and

Artificial Intelligence

Digital Posters

18.00 **Exhibition Closing**

## FRIDAY 29<sup>th</sup> MARCH

9.00 **Exhibition Opening**

9.00 **Technical sessions:** Production: Artificial Lifts, Augmented/Virtual reality and monitoring, Innovative

Development Models

Digital Posters

09.00 **Workshop by ASTER:** *Offshore Renewable Energy: Demo cases and Innovative solutions for operation and maintenance*

11.00 **Panel Discussion:** *Cross-border Business Opportunities in the Adriatic and Ionian Seas*

12.45 **Closing Lunch and Award Ceremony**

15.00 **Exhibition Closing**

# Day 1

## Opening Plenary Session



**INNOCENZO TITONE**  
Chairman OMC 2019



**MICHELE DE PASCALE**  
Mayor of Ravenna



**TAREK EL MOLLA**  
Minister of Petroleum and Mineral Resources  
Egypt



**MOHAMMAD SANUSI BARKINDO**  
OPEC Secretary General



**PRATIMA RANGARAJAN**  
Chief Executive Officer  
Oil and Gas Climate Initiative



**CLAUDIO DESCALZI**  
Chief Executive Officer  
ENI



**MARC BENAYOUN**  
Chief Executive Officer  
EDISON



**SIMON FLOWERS**  
Chief Executive Officer  
Wood MacKenzie

WEDNESDAY 27<sup>th</sup> MARCH

🕒 10.00

### OPENING CEREMONY

Welcome Speech by Italian Ministry for Economic Development

#### Welcome Addresses:

**Innocenzo Titone**, Chairman OMC 2019

**Michele De Pascale**, Mayor of Ravenna

#### Plenary Session:

## “Expanding the Mediterranean Energy Sector: Fuelling Regional Growth”

#### SETTING THE SCENE:

**Simon Flowers**, Chief Executive Officer Wood MacKenzie

*Global and Regional outlook: Trends, perspectives and challenges of the Energy Sector*

**Pratima Rangarajan**, Chief Executive Officer Oil and Gas Climate Initiative

*Accelerating technology innovation towards carbon neutrality*

#### PANELISTS:

**Mohammad Sanusi Barkindo**, OPEC Secretary General

**Tarek El Molla**, Minister of Petroleum and Natural Resources, Egypt

**MoP Mediterranean countries**

**Claudio Descalzi**, Chief Executive Officer ENI

**Marc Benayoun**, Chief Executive Officer EDISON

#### MODERATOR:

**Alessandra Migliaccio**, Bloomberg

The **deepwater discoveries** in the East and South Mediterranean have opened up a whole new frontier. This scenario is offering exciting opportunities to oil & gas companies to assess and develop the energy potential of this highly prospective region.

Indeed, the combined existing and potential resources represent the opportunity to expand regional markets, revitalize domestic consumption, produce community wealth not only for the involved coastal countries. The **Mediterranean** as expected, is turning into an important **gas hub for export** to Europe as well as to other Mediterranean markets maximizing the usage of existing infrastructures in the region.

Natural gas, LNG and a range of new technologies will play an important role as regards the increasing and changing **demand for transport**. As the world seeks to reduce emissions, the utilization of renewables (especially solar and wind) in the North African countries has begun to contribute to a significant extent to the energy mix, representing an appealing business option and an area where the know-how of the energy industry can give a crucial contribution for the **low carbon targets**.

No doubt, research and innovation will act as a catalyst for the development of the entire region. **The digital “revolution”** and the rapid implementation of energy efficiency technologies promise to enhance productivity, increase competitiveness while ensuring higher quality standards, security and environmental protection.

# Day 1

## Ministerial Panel Discussion



**YIORGOS  
LAKKOTRYPIS**

Minister of Energy,  
Cyprus



**TAREK  
EL MOLLA**

Minister of Petroleum  
and Mineral Resources  
Egypt



**GIORGOS  
STATHAKIS**

Minister of Environment  
and Energy, Greece



**CEZAR  
ABI KHALIL**

Minister of Energy and  
Water, Lebanon



**MARCO  
ALVERÀ**

Ceo SNAM

WEDNESDAY 27<sup>th</sup> MARCH

🕒 16.00

### Panel

## “Development of the Med Gas Hub: the routes to Europe “

#### INVITED PANELISTS:

**Yiorgos Lakkotrypis**, Minister of Energy, Cyprus

**Tarek El Molla**, Minister of Petroleum and Mineral Resources, Egypt

**Giorgos Stathakis**, Minister of Environment and Energy, Greece

**Cezar Abi Khalil**, Minister of Energy and Water, Lebanon

**Marco Alverà**, Ceo SNAM

#### MODERATOR:

**Massimo Nicolazzi** - Prof. Turin Univ. and Sr. Advisor at ISPI Energy Watch

The discovery and start up of Giant Zohr gas field is changing the energy landscape of the whole Mediterranean Region: Egypt is expected to reach self sufficiency in its domestic gas market by the end of 2018, stopping its LNG imports and making Damietta and Ibku liquefaction facilities fully available for processing the gas produced in the area.

Moreover, the pipeline infrastructure already in place in the region, and the new projects under discussion aimed at connecting Cyprus, Israel and Greece, offer additional possibilities for gas export, together with the proximity of Egypt's Zohr, Cyprus Aphrodite, and Israel's Leviathan gas fields.

From the point of view of consumers, along with the growing needs of local energy markets, the European Union is eagerly seeking to supply diversification from the Russian gas and is therefore a strong gravitational pole for the exports from the area.

Time is therefore ripe for discussing on the development of the huge potential of the region, taking into account the point of view of the various local actors involved, the producers, the consumers and- above all- the geopolitical stability of the area which is vital to safeguard the investments needed to make the Med Gas Hub a reality.

# Day 2

## Panel Discussion



**OSAMA EL BAKLY**  
Chairman EGAS, Egypt



**YANNIS BASSIAS**  
President & Ceo, Hellenic Hydrocarbons Resources Management, Greece



**WISSAM EDMOND CHBAT**  
Head of Geology and Geophysics, Lebanese Petroleum Administration



**LUCA BERTELLI**  
Chief Exploration Officer, Eni



**MANFRED HAFNER**  
Professor FEEM, John Hopkins University

THURSDAY 28<sup>th</sup> MARCH

🕒 11.00

### Panel

## “East Med Gas potential: additional reserves to be found and exploited?”

#### INVITED PANELISTS:

**Stelios Nicolaides**, Director, Hydrocarbons Service, Ministry of Energy, Cyprus

**Osama El Bakly**, Chairman EGAS, Egypt

**Yannis Bassias**, President & Ceo, Hellenic Hydrocarbons Resources Management, Greece

**Wissam Edmond Chbat**, Head of Geology and Geophysics, Lebanese Petroleum Administration

**Luca Bertelli**, Chief Exploration Officer, Eni

#### MODERATOR:

**Manfred Hafner**, Professor FEEM, John Hopkins University

With 2 BCM of discovered gas reserves, the East Med area - offshore Egypt, Cyprus, and Israel - confirmed its potential as a regional gas hub to serve both domestic and European markets.

In 2010 the US Geological Survey estimated approximately 10 TCM of undiscovered gas reserves located in the Levant and Nile Delta Basin, suggesting that much gas is still to be found and exploited.

The discovery of Zohr done Offshore Egypt by Eni in 2015 in a new “Play concept” revamped the interest in the East Med area and since then new blocks have been offered in Cyprus, Lebanon, Israel and Egypt attracting new Major Players. New Blocks have also been awarded Offshore Greece.

As a matter of fact, exploration activity is continuing in the region, as recent exploration agreements signed, along with the promising gas findings discovered early 2018 by Eni in block 6 offshore Cyprus and the new drilling in Cyprus EEZ planned by ExxonMobil around year end. Today the Energy Industry is also exploiting the potential of the digital transformation with the availability of large computational power that could further boost the exploration effort and success in complex pre-salt plays in the East Med.

What is still left in place, the most promising basins, the chances to find additional resources at an acceptable cost, and how new discoveries might enhance the attractiveness of East Med gas hub, these are the topics to be discussed amongst exploration managers of the companies active in the area.

# Day 3

## Panel Discussion



**FABIO  
FAVA**

Full Professor  
of Industrial &  
Environmental  
Biotechnology,  
University of Bologna



**GIOVANNI  
CAPRINO**  
CETENA



**DAVIDE  
TABARELLI**

President Nomisma  
Energia

FRIDAY 29<sup>th</sup> MARCH

🕒 11.00

### Panel

## “The development of advanced technologies: new business opportunities in the mediterranean”

### SETTING THE SCENE:

**Fabio Fava**, Full Prof. of Industrial & Environmental Biotech., Univ. of Bologna

*Technological roadmap supporting blue growth and offshore operations*

**Giovanni Caprino**, CETENA

*Technological roadmap supporting national and regional blue growth and offshore operations*

### PANEL DISCUSSION: INVITED SPEAKERS

Italian Ministry for Economic Development, Directorate of Energy

Italian Petroleum Industry Association (Assomineraria)

Representatives of the Ministry of Energy from Mediterranean Countries

### MODERATOR:

**Davide Tabarelli**, President Nomisma Energia

The Adriatic sea has been the cradle of the Italian offshore industry, which spun - over the years - a thriving industrial and technological ecosystem, able to project itself into the international markets.

Today, the Adriatic offshore industry is mature but new business opportunities can still materialize not only in this area but in the whole Mediterranean Sea thanks to the development of new technologies. The maintenance and repair of subsea pipeline, for instance, will be more and more carried out by using advanced robotics, the decommissioning and reutilization of aging infrastructures, one of the huge markets worldwide in the next twenty years worldwide, as well as the reconversion of port facilities to create storage and refueling services for cleaner shipping fuels such as methanol and LNG.

The panel will explore the emerging business opportunities to revitalize the industry as well as the pilot projects today in place, by bringing around the table leading industry experts, sector associations, marine scientists, and experts on renewables at sea.

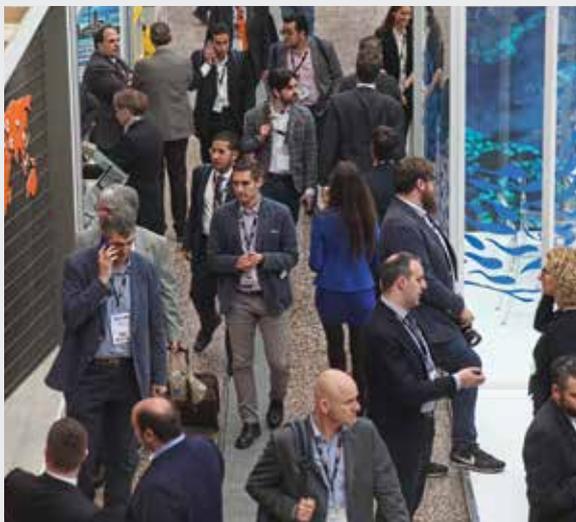
# Delegate Registration Pack

The OMC conference is where you can meet with over 1.200 professionals from the oil&gas and energy industry including CEOs, Chairmen, senior leadership teams, Governmental Officials, project managers, researchers and engineers, from the countries facing the Mediterranean shores and far beyond.

Learn and network, or share your expertise and knowledge with OMC attendees by choosing from the delegates' registration packs the one that better fits with your interests.



	DELEGATE FULL REGISTRATION
<i>Early bird fee (by 15th February)</i>	<b>900 €</b>
<i>Standard fee (after 15th February)</i>	<b>1.100 €</b>
Technical Sessions	✓
Digital Posters	✓
Panel Discussions	✓
Side Events (Arena & Tech Talks)	✓
Social Events (Golf Tournament, Welcome Networking Cocktail, Gala Dinner)	✓
Opening Plenary Sessions	✓
Exhibition Attendance	✓
Lunches & Coffee breaks	✓
Conference Proceedings	✓





# Youth at OMC 2019

FUELLING THE FUTURE ENERGY PROFESSIONALS

## THURSDAY 28<sup>th</sup> MARCH

### 10.45-13.00 **Company Presentations**

Future professionals will have the chance to meet leading Oil&Gas companies, to exchange information and hear about what it's like to work in the energy sector.



Schlumberger



### 14.00 – 16.15 **SPE Student Paper Contest**

MSc and PhD students are invited to participate in the SPE OMC 2019 student paper contest focused on the Oil&Gas industry and energy transition.

Students can submit an abstract (with title) of their research activities, max 300 words, before **January 14<sup>th</sup> 2019**.

A Technical Committee will evaluate the abstracts and select the best 2 for each category. The 4 selected abstracts will be presented by their authors at OMC 2019. Participants must be currently enrolled in Msc or PhD courses at their university.

Both technical content and overall quality of the presentation will be evaluated by the Committee. At the end, the Committee will give out three awards:

- Best presentation in terms of technical content for MSc category
- Best presentation in terms of technical content for PhD category
- Best overall quality presentation

### 16.15 - 17.30 **SPE Energy Prospect Workshop** *The future of the energy industry: what prospects for tomorrow's professionals?*

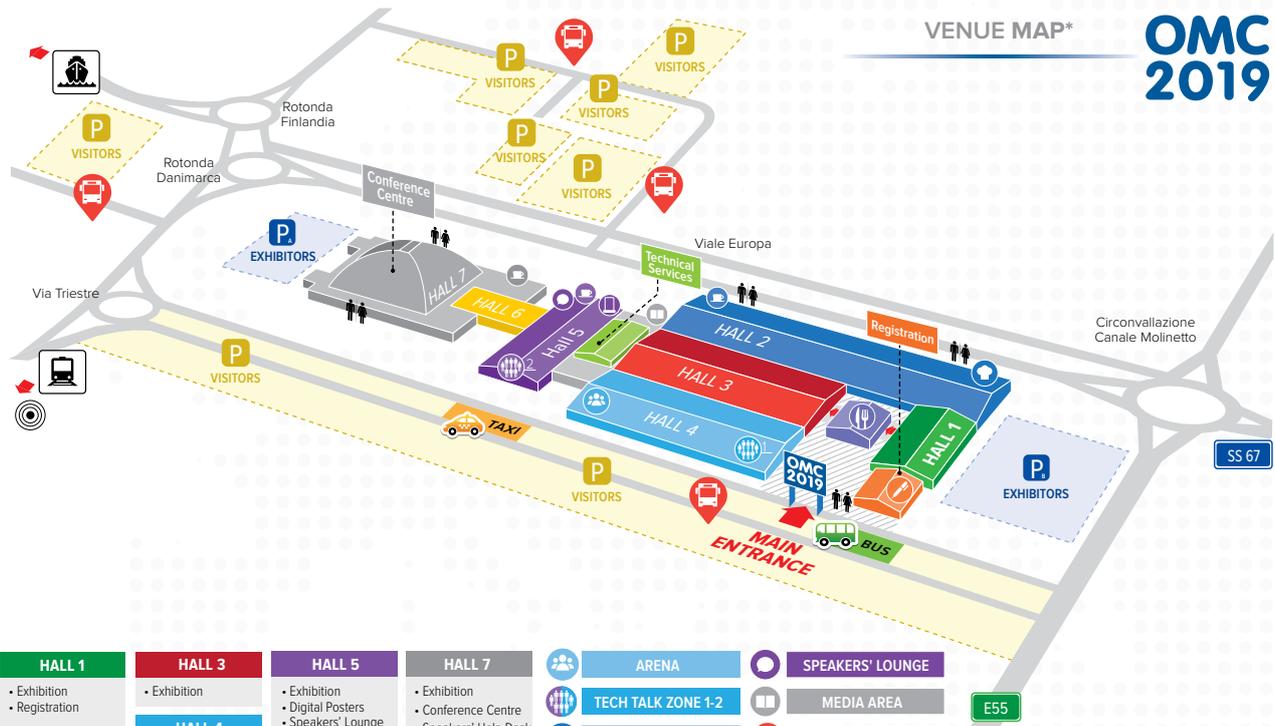
- Energy Prospects and the related requirements of an engineering and construction company - Daslav Brkic, Animp
- Innovate Engineering and Construction Companies to build the future - (tbd)

### 17.30 **Paper Contest Award Ceremony**



# OMC Gateway to the Mediterranean Energy Hub

The OMC Exhibition is the premier marketplace in the Mediterranean region for the gas, oil and energy industrial supply chain. There is no other event in the region with nearly 650 exhibiting companies from 33 countries and over 20,000 attendees: the biggest gathering connecting the Southern and Northern shores of the Mediterranean Sea as well as East and West.



<b>HALL 1</b> • Exhibition • Registration	<b>HALL 3</b> • Exhibition	<b>HALL 5</b> • Exhibition • Digital Posters • Speakers' Lounge • Tech Talk Zone 2 • Bar/Cafeteria	<b>HALL 7</b> • Exhibition • Conference Centre • Speakers' Help Desk • Bar/Cafeteria • Toilets	<b>ARENA</b>	<b>SPEAKERS' LOUNGE</b>
<b>HALL 2</b> • Exhibition • Delegate Restaurant • Bar/Cafeteria • Toilets	<b>HALL 4</b> Exhibition Tech Talk Zone 1 Arena Toilets	<b>HALL 6</b> • Exhibition	<b>TECHNICAL SERVICES</b> <b>OUTDOOR EXHIBITS</b>	<b>TECH TALK ZONE 1-2</b>	<b>MEDIA AREA</b>
				<b>DELEGATE RESTAURANT</b>	<b>SHUTTLE STOP</b>
				<b>FOOD COURT</b>	<b>EXHIBITORS' PARKING</b>
				<b>BAR/CAFETERIA</b>	<b>VISITORS' PARKING</b>

\* This venue map is provisional, please check the last available plan on [www.omc2019.it](http://www.omc2019.it)



square meters  
**30,000+**  
+19% on last edition

attendees  
**20,603**  
+12% on last edition

exhibition pavilions  
**7**

# Exhibitions facts

**634** exhibitors

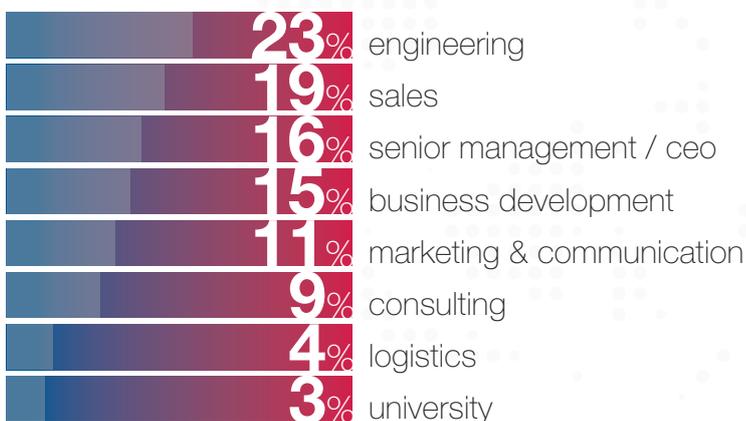
**33** countries

**31** sponsors

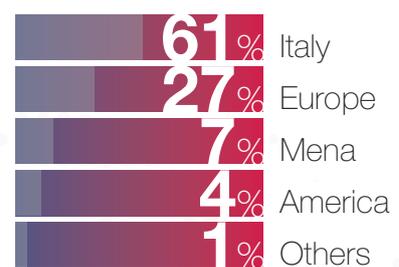
**20** supporters

**33** media

## VISITOR PROFILE 2017



## VISITOR ORIGIN 2017





# Book Your Space

**Don't tell people your plans. Show them your results at OMC2019**

**Why exhibit?**

to meet decision makers:  
**+20,600**  
attendees

to help your business to grow:  
**+630**  
exhibitors

## SECURE YOUR SPACE AND BOOST YOUR BUSINESS!

Over 30,000 square meters have been dedicated to exhibiting companies: throughout 7 exhibit pavilions and over 10,000 square meters of outdoor exhibits, in addition to 5 conference rooms, the Arena stage and the Tech Talks Zones for company presentations and side events.

Connect with your customers, meet technical leaders and share learnings, highlight innovation and discuss the future of technology development and innovation in the energy sector.

### STAND FEE

Space Rate      **€ 435.00/sqm**  
Registration fee      **€ 490.00/company**

### Stand fee comprises:

- Unlimited number of badges for stand personnel
- One conference pass at reduced price per stand
- Dedicated service office for exhibitors
- Web & Catalogue listing
- Listing in our OMC app

## WORLDWIDE AGENTS



**Beijing Power International Exhibition Co., Ltd.**  
E-mail: pie@piechina.com



**BRANDMARION**  
E-mail: info@brandmarion.com



**China Innovation Exhibition Co., Ltd**  
E-mail: cieorganizer@163.com



**Expo Group**  
<http://expo-group.com/>



**EXPO CONSULT LLP**  
Email: sksingh@expoconsult.co.in  
Email: expoconsult.india@gmail.com



**Kallman Worldwide, Inc.**  
E-mail: jodim@kallman.com



# OMC Participating Companies

Updated in November 2018

3A ENERGY SOLUTIONS  
3DS  
3M GAS & FLAME DETECTION  
A.P.I. SRL  
ACCIAIERIE VALBRUNA S.P.A.  
AD VIGANO' S.R.L.  
ADVANCED TECHNOLOGY VALVE SPA  
AF SYSTEM SRL  
AFP TECH SRL  
AGGREKO ITALIA SRL  
AKKA ENERGY SRL  
ALLIED INTERNATIONAL SRL  
ALPHA GMBH  
AMETEK SRL - DIVISIONE CREAFORM  
ANAMET EUROPE B.V.  
ANIMP (ITALIAN ASSOCIATION OF INDUSTRIAL PLANT ENGINEERING)  
ARI ARMATUREN ITALIA SRL & C. SAS  
ARTSTEEL DI ALBERTO PEREGO  
ASSOMMERARIA - ITALIAN PETROLEUM AND MINING INDUSTRY ASSOCIATION  
ASTM INTERNATIONAL  
ATLAS COPCO RENTAL  
AUDCO ITALIANA SRL  
AUMA ITALIANA  
AVEVA ITALY  
BALDINI GROUP  
BARTEC SRL  
BAUER COMPRESSORI SRL  
BELLONI LAMIERE DI MARCO BELLONI & C. SNC  
BERARDI BULLONERIE SRL  
BIESSE SISTEMI S.R.L.  
BLUTEK SRL  
BONATTI SPA  
BOSCH REXROTH SPA  
BRADY  
BRANDMARION (ORGANISER DUTCH PAVILION)  
BRAUNSCHWEIGER FLAMMENDILTER GMBH PROTEGO  
BRAY CONTROLS ITALIA S.R.L.  
BREDA ENERGIA S.P.A.  
BUREAU VERITAS ITALIA SPA  
C.E. SRL  
C.E.A. SRL COMPAGNIA ELETTRICA ANTIDEFLAGRANTE  
C.F.O. SRL  
CAAST SRL  
CACCIALANZA & C. S.R.L.  
CADMATIC OY  
CAMAS SRL  
CAMUNA CAVI SRL  
CAVICEL S.P.A.  
CEMB SPA  
CEMP SRL  
CENTRO SERVIZI METALLI SPA  
CESCOR SRL  
CHAMBER OF COMMERCE OF RAVENNA  
CHIMICA AMBIENTE  
CHIMICAWEB.COM  
CHINA MERCHANT INDUSTRY TECHNOLOGY-EUROPE  
CHUN & VOLLERIN SRL  
CIMOLAI SPA  
CLAMPON  
CMIT EUROPE SRL  
CODEVINTEC ITALIANA SRL  
COELBO SRL  
COLMAS SRL  
COMBUSTION AND ENERGY SRL  
COMER  
COMETTO INDUSTRIE SPA  
COMPAGNIA GENERALE TRATTORI SPA  
CONDOR S.P.A.  
CONFINDUSTRIA ROMAGNA  
CONSILUM ITALY SRL  
CONSORZIO PROFIBUS E PROFINET ITALIA  
CONSORZIO TEMA GROUP  
CORINTH PIPEWORKS PIPE INDUSTRY S.A.  
CORTEM S.P.A.  
COSMI SPA SU  
COSTANTE SESINO S.P.A.  
COSTRUZIONI ELETTROTECNICHE CEAR SRL  
CPE ITALIA SPA  
CREA SRL  
CRISTANINI S.P.A.  
D.M. OFFICINE SRL  
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# Marketing Opportunities



**WHETHER YOU ARE AN ESTABLISHED EXHIBITOR OR A NEWCOMER TO OMC, THIS IS THE PERFECT OPPORTUNITY FOR YOUR COMPANY TO SHOW THE FINEST IN FRONT OF THE INTERNATIONAL ENERGY INDUSTRY.**

Profile your brand to a dedicated audience: sponsoring is the key tool to communicate directly with the industry decision makers before, during and after the event.

## SOCIAL MEDIA NETWORK

The OMC team is producing social media banners for each exhibitor with their company logo and stand number included in your space rate! We are engaging more than ever on social media and digital channels, and we encourage you to manage your own.

**Post your banner across all your social media channels and engage with us on our dedicated OMC hashtag #OMC2019**



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## ADVERTISING OPTIONS

We are offering companies the opportunity to place their branding and corporate advertisements across selected locations around the venue and we have various signage opportunities to cater for the audience you wish to reach.

Contact OMC Team to discuss your requirements: [exhibition@omc.it](mailto:exhibition@omc.it)

# Sponsorship Opportunities

## INCLUDED BENEFITS

- ✓ VIP Seats at the Opening Ceremony
- ✓ Delegate Registrations
- ✓ Social Events Invitations
- ✓ Special mention during the Opening and Closing Ceremonies
- ✓ Branding of the company logo at the OMC Venue
- ✓ Branding of the company logo on OMC promotional materials (printed and electronic)
- ✓ Dedicated listing in the Exhibition Guide
- ✓ Advertising in the Exhibition Guide

As a sponsor of OMC, your company will be maximizing its marketing effort because sponsors' visibility is guaranteed all the way from confirmation of your sponsorship option until and beyond the event closing.

A wide choice of options is available, and can be tailored to your budget, and a lot of individual items and featured possibilities have been studied to ensure that any of them will increase your brand awareness and produce new business opportunities.

Contact our Sponsorship Sales Team to discuss your requirements: [sponsorship@omc.it](mailto:sponsorship@omc.it)

# Tech Talks

## DID YOU MISS THE CALL FOR PAPERS DEADLINE? JOIN THE TECH TALKS PROGRAMME

The TECH TALKS PROGRAMME, a new OMC feature, is made especially for companies who wish to hold a presentation within the OMC Conference Programme, after the closing of the call for papers.

Companies can make their presentation about projects, technology, their know-how.

The access to the Tech Talks room is free of charge and will be available for delegates, exhibitors and visitors as well as your invited guests! Presentations will be promoted on OMC website (and promotional literature as well) where a dedicated online form will be set for attendees to register.



### INCLUDED BENEFITS

- ✓ Seats reserved for your guests
- ✓ Short intro of your presentation on OMC website, on the Exhibition Guide, and on the Conference Programme
- ✓ Dedicated registration form for registering and collecting data of attendees for your presentation
- ✓ Listing of your presentation in the OMC Conference Proceedings

# Entertainment Programme

## SIGHTSEEING, NIGHTLIFE, MODERN FACILITIES, EXCELLENT CUISINE!



In Ravenna, you can feel Art, History and Culture in every corner. Starting from the Roman era and its magnificent early Christian basilicas, through the Renaissance and up to the 19th century, when the city was rediscovered by famous visitors such as Lord Byron, Oscar Wilde, Sigmund Freud and Gustav Klimt.

Guided tours during OMC 2019 will offer attendees the chance to appreciate Ravenna's historical and artistic treasures. Networking is the leitmotiv of OMC 2019 throughout the week: may it be on a golf course, at the informal party on the eve, the Gala dinner on the first day or at the concert usually held in one of its magnificent Basilicas.



# OMC 2019 27-29

March 2019  
RAVENNA ITALY

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